



Marty Guay is the Vice President, Business Development, at Stanley Black & Decker. In this capacity, Marty creates business value opportunities by working with startups, academia, venture capital, and global corporations. He has worked with innovation communities, universities, incubators, and accelerators across the world. Concurrently, he is working on workforce development, economic development, and advanced manufacturing strategies in Connecticut and in the United States.

Marty serves as a Board Advisor for following startups: CALT Dynamics, a new additive manufacturing technology company based in Dublin, Ireland; Boxologic, a disruptive packaging company based in Istanbul, Turkey; and Xander-Kardian, a radar technology company based in Seoul, South Korea and Toronto, Canada. He facilitated Stanley Black & Decker's Corporate Venture Capital arm's investment in seven seed stage and early stage companies.

Previously, Marty was the President of STANLEY Healthcare, a global business and operating division of Stanley Black & Decker. STANLEY Healthcare is a recognized leader in solutions that transform safety, security and operational efficiency for senior living organizations, hospitals, and health systems across the globe. In this role, he facilitated the transformation of the solution offerings and enabled strong global factory performance.

Previously, Marty was a senior leader at STANLEY Security, the second largest global provider of electronic security. He served at the President, Integrated Systems as well as the Vice President of Sales and Operations for North America. Previous to STANLEY, Marty had twenty years of security experience notably as the President of Niscayah, USA and the Chief Operating Officer for Securitas Systems. During this time, Marty led strong organic growth, several acquisitions, and strategic transformations of the business model.

Marty was an Executive Member of The Center for Patient Safety Research and Practice based at the Brigham & Women's Hospital and Harvard Medical School. Presently, he is a Board Member of Massachusetts Advocates for Children, a non-profit organization that removes barriers to educational and life opportunities for children and youth.

From 1992 through 1999 Marty served as the Chairman of the Finance Committee for the National Association of Catholic Chaplains (NACC) based in Milwaukee, WI.

Marty earned a bachelor's degree and M.B.A. from the George Washington University. He completed the Program on Negotiation at Harvard Law School.